# Academic Properties, Inc. Financial Statements and Supplemental Schedule

June 30, 2013 and 2012

## Index June 30, 2013 and 2012

### Page(s)

Independent Auditors' Report1-	-2
Financial Statements	
Statements of Financial Position	3
Statements of Activities	4
Statements of Cash Flows	5
Notes to Financial Statements	-8
Supplemental Schedule	
Supplemental Schedules of Revenue and Expenses by Property Category9-1	0



#### Independent Auditors' Report

To The Board of Directors of Academic Properties, Inc.

We have audited the accompanying financial statements of Academic Properties, Inc. (the "Company"), which comprise the statement of financial position as of June 30, 2013 and the related statements of activities and cash flows for the year then ended.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Our audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The Supplemental Schedule is presented for purposes of additional analysis and is not a required part of the financial statements. The information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

#### Opinion

In our opinion, the June 30, 2013 financial statements referred to above present fairly, in all material respects, the financial position of Academic Properties, Inc. at June 30, 2013, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

The financial statements of the Company as of June 30, 2012 and for the year then ended were audited by other auditors whose report, dated February 11, 2013, expressed an unmodified opinion on those statements.

Kinewaterhouse Coopers LLP

Philadelphia, Pennsylvania December 16, 2013

## Academic Properties, Inc. Statements of Financial Position June 30, 2013 and 2012

	2013			2012		
Assets						
Cash	\$	7,608,339	\$	3,763,177		
Accounts receivable		80,408		120,681		
Prepaid expenses and other assets		264,701		330,436		
Tenants' escrow accounts		287,073		226,988		
Deferred charges, net		1,152,126		1,256,298		
Rental property and equipment, net		19,915,379		20,123,680		
Total assets	\$	29,308,027	\$	25,821,260		
Liabilities and Net Asset						
Liabilities						
Accounts payable and accrued expenses	\$	344,017	\$	521,631		
Deferred revenue		404,935		377,366		
Tenants' escrow accounts		287,073		226,988		
Loans payable - PIDC		11,008		75,914		
Due to Drexel University						
Funding operations		40,704		22,637		
Total due to Drexel University		40,704		22,637		
Total liabilities		1,087,737		1,224,536		
Net assets		28,220,290		24,596,724		
Total liabilities and net assets	\$	29,308,027	\$	25,821,260		

# Academic Properties, Inc. Statements of Activities Years Ended June 30, 2013 and 2012

	2013		2012
Revenue			
Rents			
Minimum lease payments	\$ 7,440,399	\$	6,966,117
Common area expenses and utilities	5,332,186		5,096,883
Interest	27,367		16,968
Management fee income - affiliate	187,376		172,656
Rent escalation adjustment	(104,173)		(90,864)
Miscellaneous	238,505		161,792
Total revenue	 13,121,661	1	12,323,552
Expenses			
Commissions	115,000		80,000
Depreciation, amortization, and accretion	1,220,008		1,374,482
Insurance	183,703		192,695
Interest	1,390		3,306
Office expenses	299,319		167,347
Payroll and employee benefits	1,177,252		1,120,052
Property and other taxes	382,467		357,728
Repairs and maintenance	2,719,140		2,556,972
Security	412,608		365,556
Utilities	1,215,872		1,261,533
Miscellaneous	 21,336		44,939
Total expenses	 7,748,095		7,524,610
Change in net assets before transfer	 5,373,566		4,798,942
Transfer to Drexel Endowment	(1,750,000)		(1,500,000)
Net assets			
Beginning of year	 24,596,724		21,297,782
End of year	\$ 28,220,290	\$	24,596,724

# Academic Properties, Inc. Statements of Cash Flows Years Ended June 30, 2013 and 2012

	2013		2012
Operating activities			
Change in net assets	\$ 5,373,566	\$	4,798,942
Adjustments to reconcile net assets to net cash			
provided by operating activities			
Depreciation, amortization, and accretion	1,220,008		1,374,482
Changes in assets and liabilities	40.070		(42,004)
Accounts receivable	40,273		(13,281)
Prepaid expenses and other assets Tenants' escrow asset	65,735 (60,085)		116,888 (12,540)
Tenants' escrow liability	(00,085) 60,085		(12,540)
Deferred charges, net	104,171		90,864
Accounts payable and accrued expenses	(177,614)		202,829
Deferred revenue	27,569		(197,086)
Net cash provided by operating activities	 6,653,708		6,373,638
Investing activities			
Purchase of rental property and equipment	 (1,011,707)		(3,555,179)
Net cash used in investing activities	 (1,011,707)		(3,555,179)
Financing activities			
Net decrease in due to Drexel University	18,067		(310,158)
Principal payments on loans payable - PIDC	(64,906)		(62,990)
Transfer to Drexel Endowment	(1,750,000)		(1,500,000)
Net cash used in financing activities	 (1,796,839)	_	(1,873,148)
Net change in cash	3,845,162		945,311
Cash			
Beginning of year	 3,763,177		2,817,866
End of year	\$ 7,608,339	\$	3,763,177
Cash paid for interest	\$ 1,390	\$	3,306

#### 1. Organization

Academic Properties, Inc. (the "Company"), a wholly owned subsidiary of Drexel University ("Drexel"), acquires and/or improves or gains control of properties of strategic importance to the future growth of Drexel.

The Company is exempt from federal income taxes under Internal Revenue Code Section 501(a) as an organization described in Section 501(c)(3).

#### 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America.

#### Cash

These are bank deposits available for operations.

#### **Property and Equipment**

Property and equipment are stated at cost or the original purchased cost transferred from Drexel.

The Company recognizes depreciation over the useful lives of the depreciable assets on a straight-line basis. Useful lives range from 3 to 20 years.

#### **Deferred Charges**

Deferred charges include rent revenues recognized on a straight-line basis over the term of the Company's lease agreements that exceed the rent billed as of year-end.

#### **Deferred Revenue**

Deferred revenue represents cash received in advance for rent.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

#### Asset Retirement Obligation/Asset

The Company determined there were legal obligations to perform certain asset retirement activities associated with facilities and equipment. The total asset retirement cost and obligation recognized was \$17,699 and \$131,591, respectively, for 2013 and \$20,086 and \$125,328, respectively, for 2012 and is included in land, buildings, and equipment and accrued expenses, respectively.

#### 3. Rental Property and Equipment

At June 30, 2013 and 2012, rental property and equipment consisted of the following:

	2013	2012
Land	\$ 4,427,655	\$ 4,427,655
Buildings and building improvements		
	5,380,461	5,380,461
	21,070,518	20,064,384
	6,557,844	6,557,844
Total buildings and building improvements	33,008,823	32,002,689
Furniture and fixtures	187,596	187,596
Equipment	47,259	47,259
Total furniture, fixtures, and equipment	234,855	234,855
Total rental property and equipment	37,671,333	36,665,199
Less: Accumulated depreciation	(17,755,954)	(16,541,519)
Total rental property and equipment, net	\$ 19,915,379	\$ 20,123,680

The values related to One Drexel Plaza included in rental property and equipment - net amounted to \$7,976,797 and \$8,120,076 at June 30, 2013 and 2012, respectively.

#### 4. Related-Party Transactions

Drexel rents 85,552 square feet of space at One Drexel Plaza from the Company. These leases are for a ten-year period, and the monthly base rent is approximately \$75,891.

The Company also received \$187,376 from Drexel during the year ended June 30, 2013 for services rendered in managing properties owned by Drexel.

All of the buildings and improvements for the Company were designated by the Drexel Board of Trustees as quasi-endowment assets of the Drexel in February 2011. Accordingly, The Distribution to Endowment of \$1,750,000 for the year ended June 30, 2013 represents a payout to the Drexel Endowment of approximately 1%-2% of the fair market value of the Company's buildings and improvements for 2013 (as prorated) of \$88,045,000.

#### 5. Debt

The Company's debt as of June 30, 2013 and 2012 consisted of the following:

#### Philadelphia Industrial Development Corporation ("PIDC") Loans Payable

In July 1998, the Company borrowed \$800,000 from the PIDC for One Drexel Plaza renovations. Equal monthly payments of \$5,525, including principal and interest, are due through the loan's maturity on August 1, 2013. The stated interest rate is 3%. This loan is secured by a mortgage lien on One Drexel Plaza.

#### Due to Drexel

#### **Funding Operations**

Represents amounts that are due to or due from Drexel for various expenses of the Company that will be settled within a period of twelve months.

Debt service requirements for all of the above debt for the fiscal years ending June 30 are as follows:

	Due to PIDC		Due to Drexel		Total		
Years Ending June 30,							
2014	\$	11,008	\$	40,704	\$	51,712	
	\$	11,008	\$	40,704	\$	51,712	

#### 6. Lease Rentals

The Company leases space to tenants under leases that are accounted for as operating leases. Lease periods range from six months to one year on student leases and from 2 to 15 years on commercial leases. The estimated future rent receivable on noncancelable leases is as follows:

Minimum Lease Payments	Co	ommon Area		Total
\$ 6,652,832	\$	5,492,152	\$	12,144,984
6,278,314		5,656,916		11,935,231
5,575,397		5,826,624		11,402,021
6,325,156		6,001,423		12,326,579
 -		-		-
\$ 24,831,700	\$	22,977,115	\$	47,808,814
	Lease Payments \$ 6,652,832 6,278,314 5,575,397 6,325,156	Minimum Lease Construction   Payments Example   \$ 6,652,832 \$ 6,278,314   5,575,397 6,325,156   - -	Lease Payments Expenses and Utilities   \$ 6,652,832 6,278,314 5,575,397 6,325,156 \$ 5,492,152 5,656,916 5,826,624 6,001,423	Minimum Lease Payments Common Area Expenses and Utilities   \$ 6,652,832 \$ 5,492,152 \$ 6,278,314 \$ 5,656,916   \$ 5,575,397 5,826,624 \$ 6,325,156 6,001,423

Rent for new leases or the exercise of renewal options under existing leases is not included in the table above.

For its operating leases, the Company records rent revenue on a straight-line basis over the term of the lease agreements based on fixed and scheduled minimum rent increases. This resulted in a decrease of (\$104,173) in rent revenue billed for the year ended June 30, 2013, included in deferred charges on the statements of financial position. As of June 30, 2013 and 2012, accrued rent revenue amounted to \$1,152,126 and \$1,256,299, respectively.

#### 7. Subsequent Events

The Company has evaluated subsequent events through December 16, 2013 and determined that there were no subsequent events requiring adjustment or disclosure in the financial statements.

Supplemental Schedule

## Academic Properties, Inc. Supplemental Schedule of Revenue and Expenses by Property Category Year Ended June 30, 2013

	One Drexel Plaza	75 Crestline Road	estline Ridgewood		201 Cheswold Lane	Total
Revenue						
Rents						
Minimum lease payments	\$ 5,494,668	6 -	\$-	\$ 1,945,731	\$-	\$ 7,440,399
Common area expenses and utilities	5,324,234	-		7,952	-	5,332,186
Interest	-			27,367	-	27,367
Management fee income - affiliate				187,376	-	187,376
Miscellaneous	159,722			78,783		238,505
Total revenue	10,978,624	-	-	2,247,210	-	13,225,834
Expenses						
Commissions	115,000	-	-	-	-	115,000
Dues and licenses	2,340	-	-	12,468	-	14,809
Payroll and payroll taxes	662,574	-	-	150,241	72,890	885,705
Employee benefits	239,218	-	-	45,420	6,909	291,547
Insurance	143,929	-	-	39,774	-	183,703
Office	27,451	-	-	16,851	-	44,302
Professional development	43,930	-	-	9,197	-	53,128
Professional fees	128,105	-	-	17,180	-	145,285
Property taxes	173,080	-	-	-	-	173,080
Repairs and maintenance	2,233,590	-	-	412,116	-	2,645,706
Security	387,434	-	-	25,174	-	412,608
Taxes - other	141,469	-	-	67,917	-	209,387
Telephone	18,069	-	-	23,727	-	41,796
Trash removal	36,921	-	-	36,513	-	73,434
Utilities	1,012,895	-	-	202,977	-	1,215,872
Miscellaneous	10,856	-	-	10,480	-	21,336
Intercompany overhead charges $$	39,853	-		(39,853)		
Total expenses	5,416,715	-	-	1,030,182	79,800	6,526,697
Subtotal	5,561,908	-	-	1,217,028	(79,800)	6,699,136
Rent escalation adjustment Depreciation, amortization,	(104,173)	-	-	-	-	(104,173)
and accretion	(647,707)	-	-	(572,301)	-	(1,220,008)
Interest	(1,390)	-	-	-	-	(1,390)
Change in net assets	4,808,639	-	-	644,727	(79,800)	5,373,566
Transfor to Dravel Endowment	(1 405 005)			(004.075)		(1 750 000)
Transfer to Drexel Endowment	(1,465,625)	-	-	(284,375)	-	(1,750,000)
Net assets						
Beginning of year	22,438,518	(472,472)	(558,550)	3,189,229	-	24,596,724
End of year	\$ 25,781,532	\$ (472,472)	\$ (558,550)	\$ 3,549,581	\$ (79,800)	\$ 28,220,290

Amounts have been allocated to One Drexel Plaza from all other properties for report purposes.

## Academic Properties, Inc. Supplemental Schedule of Revenue and Expenses by Property Category Year Ended June 30, 2012

	One Drexe Plaza	I	75 Crestline Road	1216 Ridgewood Street	All Other Properties	Total
Revenue						
Rents						
Minimum lease payments	\$ 5,054,13	7 \$	\$-	\$-	\$ 1,911,980	\$ 6,966,117
Common area expenses and utilities	5,089,44	6	-	-	7,437	5,096,883
Interest		-	-	-	16,968	16,968
Management fee income - affiliate		-	-	-	172,656	172,656
Miscellaneous	120,05	3	-		41,739	 161,792
Total revenue	10,263,63	6	-		2,150,780	 12,414,416
Expenses						
Commissions	80,00	0	-	-	-	80,000
Dues and licenses	2,24		-	58	13,094	15,392
Payroll and payroll taxes	630,17	3	-	91,703	136,026	857,902
Employee benefits	215,80	0	-	6,101	40,249	262,150
Insurance	152,33	9	-	-	40,356	192,695
Office	18,74	8	-	233	26,336	45,317
Professional development	23,49	8	-	-	7,438	30,936
Professional fees	18,09	3	-	-	14,702	32,795
Property taxes	196,44	2	-	-	-	196,442
Repairs and maintenance	2,033,96	3	-	36,282	413,842	2,484,087
Security	331,82		-	601	33,127	365,556
Taxes - other	125,28		-	-	35,997	161,286
Telephone	11,19		-	3,992	27,725	42,907
Trash removal	38,51		-	-	34,368	72,885
Utilities	1,059,39		-	11,160	190,978	1,261,533
Miscellaneous	15,58	3	-	2,450	26,906	44,939
Intercompany overhead charges <sup>*</sup>	50,90	3	-		(50,903)	 -
Total expenses	5,004,00	1	-	152,580	990,241	 6,146,822
	5,259,63	5	-	(152,580)	1,160,539	6,267,594
Rent escalation adjustment Depreciation, amortization,	(90,86	4)	-	-	-	(90,864)
and accretion	(834,63	1)	-	-	(539,851)	(1,374,482)
Interest	(3,30	6)	-	-		 (3,306)
Change in net assets	4,330,83	4	-	(152,580)	620,688	 4,798,942
Transfer to Drexel Endowment	(1,256,25	0)	-	-	(243,750)	(1,500,000)
Net assets						
Beginning of year	19,363,93	0	(472,472)	(405,970)	2,812,294	 21,297,782
End of year	\$ 22,438,51	4 \$	\$ (472,472)	\$ (558,550)	\$ 3,189,232	\$ 24,596,724